Message Text

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INFO OCT-01 ISO-00 PA-01 PRS-01 IGA-02 OPIC-03 SSO-00 NSCE-00 USIE-00 INRE-00 ERDA-05 AID-05 CEA-01 CIAE-00 COME-00 DODE-00 EB-08 FEAE-00 FPC-01 H-01 INR-07 INT-05 L-03 NSAE-00 NSC-05 OMB-01 PM-04 OES-06 SP-02 SS-15 STR-04 TRSE-00 ACDA-07 /098 W

O 291612Z APR 77 FM AMEMBASSY MONROVIA TO SECSTATE WASHDC IMMEDIATE 4524

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E.O. 11652 GDS

TAGS: EINV, ENRG, LI

SUBJECT: LIBERIA REFINING COMPANY (LRC)

REF: STATE 77863

1. IN CALLING AT LRC ON APRIL 27, E/C COUNSELOR WAS SURPRISED TO MEET F. P. GLAZIER OF SUN OIL INT'L AND H.W. NAGEL OF SUN TRADING AND MARINE TRANSPORT IN GENERAL MANAGER J. EPPARD'S OFFICE. GLAZIER SAID THAT HE HAD MET WITH MINFIN PHILLIPS AND DEPUTY MINFIN PADMORE ON APRIL 25. GLAZIER WAS THEN RUDELY SHOCKED WHEN PHILLIPS SAID GOL WAS NO LONGER INTERESTED IN PURCHASING SUN'S EQUITY IN LRC. GLAZIER SHOWE D.

E/C COUNSELOR LETTER DATED APRIL 26 FROM MINFIN PHILLIPS THAT LRC WIL L

RECEIVE PRODUCT IMPORTS, WILL OVERSTAMP INVOICE "PAY TO GOVERNEMENT" AND DEPOSIT PROCEEDS FROM SALE OF PRODUCTS IN NATIONAL BANK OF LIBERI $_{\rm A}$

EPPARD HAD SUGNIFIED HIS APPROVAL BY SIGNING HIS NAME AT END OF LETTER, WHICH PRESUMABLY WOULD BE SENT TO MINFIN. GLAZIER REMARKED ARRANGEMENTS OUTLINED IN LETTER ARE USURPATION OF MANAGEMENT PREROGAT IVE.

HE ADDED THAT ACCORDING TO SUN'S LAWYERS COMPANY HAS GOOD CASE CONFIDENTIAL

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FOR ECONOMIC EXPROPRIATION TO PRESENT TO INTERNAL REVENUE SERVICE.

2. MEANWHILE, TWO SUN TECHNICIANS HAVE BEEN INSTALLING REPLACEMENT FURNACE IN CRUDE UNIT. EPPARD SAID REFINERY WOULD NOT BE ABLE TO RESUME OPERATIONS FOR TWO OR MORE MONTHS BECAUSE SOME PARTS HAVE NOT YET ARRIVED IN LIBERIA.

- 3. J. EPPARD WILL BE LEAVING FOR PHILADELPHIA ON MAY 1. MRS. EPPARD HAS HAD HER HOUSEHOLD EFFECTS PACKED AND PLANS TO LEAVE LIBERIA ON APRIL 29. THE TWO SUN TECHNICIANS WILL BE OUT OF LIBERIA BY MAY 1. COMMENT: IT APPEARS THAT ALL SUN PERSONNEL WOULD HAVE LEFT LIBERIA WITHOUT KNOWLEDGE OF EMBASSY IF IT WERE NOT FOR E/C COUNSELOR'S VISIT TO LRC OFFICE. IT LOOKS AS IF SUN IS WASHING ITS HANDS OF THE WHOLE THING. END COMMENT.
- 4. MINFIN PHILLIPS TOLD AMBASSADOR THAT LRC PROBLEMS IS A HIGHLY COMPLEX MATTER. PHILLIPS SAID THAT GOL IS THINKING OF MAKING AN OFFER IN WRITING TO LRC FOR PHYSICAL REFINERY PROPERTY. A NEW COMPANY WOULD BE FORMED IN WHICH PRESENT MINORITY SHARE-HOLDERS WOULD HAVE SAME PROPORTIONATE SHARE (33 PER CENT) AS IN LRC. GOL WOULD PRESUMABLY HAVE CONTROLLING INTEREST WITH 51 PERCENT OF THE SHARES AND 16 PERCENT WOULD BE SOLD TO COMPANY PROVIDING MANAGERIAL AND TECHNICAL SERVICES. IF FOREGOING IS NOT ACCEPTABLE TO SUN, LRC COULD CONTINUE TO OPERATE WITH AN INCREASE IN PETROLEUM PRODUCT PRICES.
- 5. THE FOREGOING, ESPECIALLY THE SALE OF THE PHYSICAL PROPERTY, MAY NOT BE FEASIBLE BECAUSE BANK OF LIBERIA HAS CHATTEL MORTGAGE ON REFINERY PHYSICAL ASSETS, CRUDE OIL, REFINED PRODUCTS AND RECEIVABLES OF LRC. CHATTEL MORTGAGE WAS ARRANGED IN 1975 BECAUSE NATIONAL BANK OF LIBERIA INSPECTOR WAS NOT SATISFIED WITH SUN'S "COMFORT LETTER" AND INSISTED ON BANK OF LIBERIA OBTAINING CHATTEL MORTGAGE TO PROTECT ITS INTEREST. BANK OF LIBERIA, ACCORDING TO EXECUTIVE VICE PRESIDENT BOSCAINO (AMERICAN FROM CHEMICAL BANK), HAS FINANCED AND REFINANCED THREE SHIPMENTS OF IMPORTED REFINED PRODUCTS VALUED AT \$7 MILLION ON WRITTEN CONFIDENTIAL

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ASSURANCE OF MINFIN THAT IT WOULD "BE WILLING TO GUARANTEE LETTER OF CREDIT COVERING IMPORTS OF REFINED PRODUCTS." WHEN PRESSED BY BANK OF LIBERIA FOR THE GUARANTEE, MINISTRY OF FINANCE HAS BALKED AND REFUSED TO GOVE ITS GUARANTEE. BOSCAINO STATES THAT HIS BANK IS ADEQUATELY PROTECTED SINCE THERE ARE ALMOST \$7 MILLION IN CRUDE AND REFINED PRODUCTS AT THE REFINERY. MOREOVER, LRC HAS \$5 MILLION IN RECEIVABLES. AND TO TOP THE WHOLE THING IT HOLDS THE CHATTEL MORTGAGE FOR THE REFINERY, PROPERLY PROBATED. ACCORDING TO BOSCAINO, BOTH MINFIN AND EPPARD WERE UNAWARE OF EXISTENCE OF THIS CHATTEL MORTGAGE. UNTIL THE BANK OF LIBERIA HAS BEEN REPAID IN FULL PLUS INTEREST AND OTHER CHARGES, BOSCAINO BELIEVES ALL PARTIES INTERESTED IN REFINERY WOULD HAVE TO COME TO TERNS WITH BANK OF LIBERIA.

6. ACCORDING TO GLAZIER LRC'S BOARD OF DIRECTOR IS SCHEDULED TO MEET ON MAY 4 AT DYNALECTRON'S HEAD OFFICE IN MCLEAN, VIRGINIA. A REPRESENTATIVE FROM MINFIN AND AF/W WILL BE ASKED TO ATTEND THE BOARD MEETING. MINFIN, HOWEVER, HAS DECLINED INVITATION. IMMEDIATELY THEREAFTER SPECIAL STOCKHOLDERS MEETING

WILL BE HELD AT SAME LOCATION. GLAZIER WARNED THAT THROUGH THESE MEETINGS SUN'S INVESTMENT EXPERIENCE IN LIBERIA WILL BECOME PUBLIC KNOWLEDGE AND SEVERELY DAMAGE LIBERIA'S INVESTMENT CLIMATE.

7. COMMENT: EMBASSY IS, OF COURSE, ONLY AN INTERESTED BYSTANDER IN A VERY COMPLECATED AND INVOLVED COMMERCIAL DISPUTE. HOWEVER, IT IS CONCERNED THAT ITS RAMIFICATIONS COULD ADVERSELY AFFECT BILATERAL GOL-US RELATIONS.

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